



LAMERS

The Passenger Professionals®

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Spring Green, WI 53588

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Mr. Brian Krey and Board of Education
River Valley School District
660 W Daley St
Spring Green, WI 53588

July 31, 2020

Dear Mr. Krey and Board of Education Members:

Lamers Bus Lines goal has always been to work with the River Valley School District as a partnership working thru both the good times and challenging times.

Unfortunately, the current Covid19 situation is one of these challenging times with the closure of schools state-wide back in March of 2020. This has only allowed us to operate 123 of the 176 scheduled school days for the River Valley School District during the 2019-20 school year resulting in a loss of 53 anticipated revenue days.

In addition, companies our size (those that employ over 500 employees) also did not qualify for Federal stimulus or Cares Act funds to help. Therefore, in order to help maintain our business, retain employees, and to meet our obligations we are requesting assistance from our school districts so that we can be ready when school is back in session for the upcoming school year.

Many of our school districts have agreed to provide us with assistance, which has averaged out to be 78% of the revenue we would have received. Each district has unique variables, and for River Valley School District we would respectfully like to request 65% of what we would have received for the daily route revenue. This does not include anything for field trips and athletic trips.

Lamers currently provides the district with a fleet of 30 vehicles, of which 5 are used as spares or field trip buses, and 25 are used on daily routes or runs. The daily routes and runs had been generating an average of \$6,362 per day. Of the \$6,362 we are seeking \$4,135 for each of the 53 days for a total amount of \$219,155 in assistance.

Regardless of who does the busing, all bus companies are suffering, many are trying to get out of the business, however we feel there is value in having a solid bus company working for you. Thank you in advance for your consideration.

Respectfully,

Paul Mennen
Regional Manager
LAMERS BUS LINES, INC.

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Menasha, WI
Plover, WI
Waunakee, WI

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